

Job Posting
SALES SUPPORT SPECIALIST

DM Clinical Research, the largest privately-owned research management organization in the Houston area and one of the top 50 CROs in the country, is looking for a motivated **Sales Support Specialist** to develop strong client relationships and contribute to organizational growth.

Responsibilities

- Assist Business Development team with submission of feasibility proposals.
- Support Sales teams to showcase our research sites and capabilities to pharma companies.
- Coordinate with internal project teams to support client requests and anticipated needs.
- Deliver accurate and current marketing data and competitive intelligence to assist with continual improvement efforts.

Experience and Skill Requirements:

- Minimum of a bachelor's degree.
- At least one year of sales experience.
- Outstanding oral and written communication skills with a demonstrated ability to interact effectively with individuals at all levels in an organization.
- Excellent organizational skills.
- Strong problem solving and analytical skills with the ability to provide effective solutions.
- Proficient with MS Office and G Suite.
- High attention to detail.
- Must be dependable.
- **Clinical research or healthcare sales background preferred.**